

Enterprise Activity Front Sheet

Course: **Level:**

Project title:

Start Date:

Completion Date:

Learning Objectives (WALT)

Scenario:

You are an Estate Agent – you have to find and sell a house to a family, who currently live and work abroad and are moving into the Nottingham area.

They have 6 members in the Smith family – Mum, Janice 43 is going to be a lecturer at Nottingham University, Dad, David 39 is due to start work as a computer programmer. Eldest daughter Jade is 17, 2nd daughter Ruby is 14 and a 12 month old baby son, Daniel.

Jade is doing her A Levels, likes riding and needs a quiet place to study. Ruby wants to be a hairdresser, loves shopping and dancing. Daniel has been diagnosed with diabetes and needs to attend regular clinics at a major hospital. Gladys, 67 is a committed Christian, is an active senior citizen and is a medal-winning rose grower.

Family income is anticipated to be £75,000 gross per annum.

The family has £50K in equity and is prepared to spend 30% of their income per month on mortgage repayments.

Task:

Your task is to find and identify 3 properties which best meet the needs of the family: you must email pictures and details of these 3 to the family and then plan a day when they can come over and view each of the properties.

Success criteria (WILF):

Assessment criteria (subject)

**Percentages
Handling data
Areas & Spaces**

Enterprise capability development

Planning tasks, time management, making decisions, evaluating different scenarios, doing research, developing presentation skills & communication skills, using ICT, teamwork, economic understanding & budgets